

Case Study

fdf food & drink
federation
passionate about food & drink

Innovation 2019

fdf
AWARDS

food and drink federation

2019

WINNER

Company Shop Group – Unlocking the full potential in surplus

Founded almost 50 years ago, Company Shop Group is a wholly family-owned business that has grown from a single corner shop to the £40m+ business that it is today.

We are the UK's largest redistributor of food and household surplus and our customers can purchase a wide range of food and household items in full branded packaging from all major retailers (private label) alongside both proprietary and value brands - all in the same store.

In the last year, we have made significant strides in helping the industry unlock the full potential in surplus - commercially, socially, and

environmentally. We are unprecedented in the number of different individual products we handle each year, in 2018 it was an astounding 83,260 different products. With new retailers and brand owners joining us in 2018, our work required an even greater level of flexibility and agility in order to get our stock to people and ensuring it was used for its original purpose.

Our model is strictly membership based and to join our customers must be work in the FMCG supply chain, the NHS, or the Emergency Services. These criteria, alongside our wider brand integrity protocols, are both set and agreed by our retail partners.

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