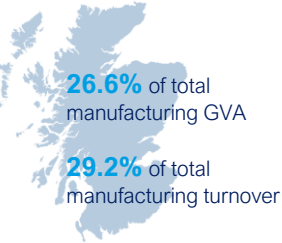


SCOTLAND

Food and drink is Scotland's biggest manufacturing sector

GVA	£4.2bn ▲ 10.0%
Exports	£7.4bn ▲ 29.6%
Employment	44,000 ▼ 8.3%
Businesses	1,250 ▼ 0.8%

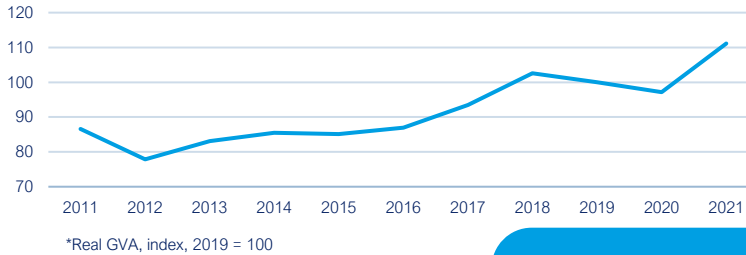
In the nation, food and drink **manufacturing** accounts for:



Scotland **delivers:**

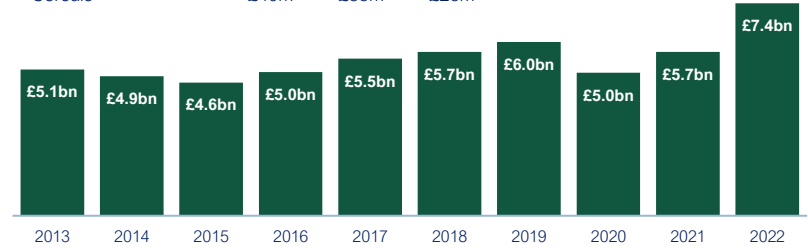
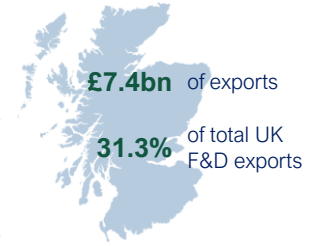


GVA* grew **30.6%** since 2015



Top markets by value

Category	Market	Value	Change
Beverages	USA	£5,718m	▲ 36.6%
	France	£1,071m	
	Taiwan	£438m	
Fish	France	£1,041m	▲ 2.1%
	USA	£624m	
	Netherlands	£73m	
Cereals	USA	£239m	▲ 38.8%
	Ireland	£40m	
	Netherlands	£33m	



GVA & Turnover

Exports

Employment

Businesses

FOOD & DRINK POWERS OUR NATION

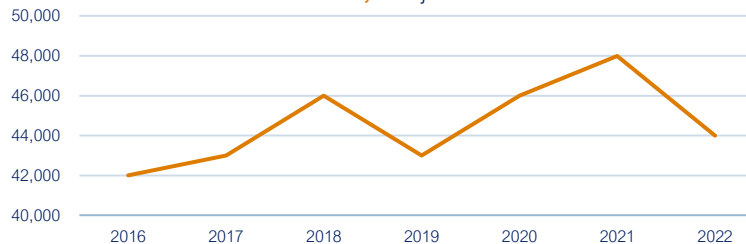
In Scotland, food and drink **manufacturing** makes up:



Top five sectors by **employment:**

Spirits	10,000
Fish	7,000
Bread and pastry	7,000
Meat	5,800
Biscuits	4,000

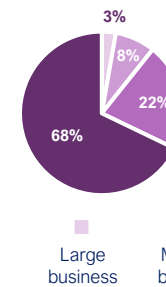
We added **2,000** jobs since 2016



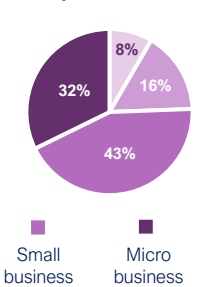
Top five sectors by number of **businesses:**

Bread and pastry	260
Spirits	245
Beer	125
Fish	110
Meat	100

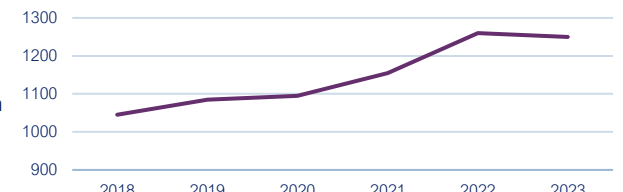
Percent of businesses by **employment:**



Percent of businesses by **turnover:**



Number of businesses grew **19.6%** between 2018 and 2023



Source: ONS
All figures use the latest available data
2023: Business and Wages
2022: Exports and Employment
2021: GVA

SCOTLAND

Food and drink is Scotland's biggest employer in the manufacturing sector

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**FOOD & DRINK
POWERS
OUR
NATION**



Source: ONS
All figures use the latest available data
2023: Business and Wages
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2021: GVA



Nairn's is the **largest producer of oatcakes** in the UK and one of the UK's leading and most trusted gluten free brands. Their range is made using the finest wholegrain oats supplied by farmers and millers in the Scottish Borders.

The business was founded in 1896 as a family-run village bakery in Strathaven, Lanarkshire. It now employs 220 people across two sites – one making their famous oatcakes and biscuits and the other making their gluten free range. Most recently the business has invested £4.5 million in their **state-of-the art** gluten free factory to increase production.

12% of Nairn's business currently comes from exports, and in 2022 Nairn's won a Queen's Award for Enterprise in International Trade. The business has seen **export growth of 600 per cent** over the last ten years, reaching £5 million export sales in this financial year. They export to more than 35 markets, including the Republic of Ireland, USA and Canada. Nairn's aims to achieve total sales of £50m within the next two years, accelerated by international sales growth.



The Nestlé factory at Girvan, South Ayrshire, makes chocolate milk crumb - a key ingredient which is integral for creating some of the nation's favourite chocolate confectionery products, and used at other Nestlé factories in the UK to make popular products such as **KitKat, Quality Street, Aero, and Yorkie.**

Approximately 25 thousand tonnes of milk crumb are produced at the site each year, **using 5 - 7% of all the milk** produced in Scotland each year.



Nestlé **employs 48 people** at the site: 33 are involved in production processes and craft, and 15 are managers and other staff. The milk is sourced from local farmers, Nestlé works with approximately **48 farmers** in Ayrshire – through the [FirstMilk](#) dairy cooperative – to source the high-quality milk for our products.

The **First Milk initiative** helps Nestlé to achieve its goal to lessen environmental impact by improving the sustainability and efficiency of the supply chain. Through the [Nestlé MilkPlan](#), each farmer receives a 'sustainability bonus' for taking practical measures that protect and enhance natural assets on their land and the adoption of regenerative farming techniques. First Milk farmers have enrolled in a programme that's aiming to reduce the carbon footprint of their operations by 50% by 2026. The factory has reduced the amount of total waste it sends to landfill to zero since 2010. Girvan's achievement of "zero waste to landfill" from June 2010 was audited and verified by independent auditors, Bureau Veritas*.